

LEADING FOR PERFORMANCE

Today's employees don't respond to a manager who gives direction, but rather commit to a leader who asks for their help in setting direction. And today's business doesn't wait for decisions to go up and then back down the chain of command. It needs empowered leaders at all levels. Strong leaders understand that the performance, morale, and retention of their people is directly tied to the quality of their working relationships with them. They appreciate that getting involved in their people's professional development and involving their people in decision making leads to real-world results. When leaders perform, people perform. And when people perform, businesses succeed. *Leading for Performance* enables organisations to ensure their leaders can drive business performance through effective communication, employee selection, team building, coaching, conflict resolution, and more.

IGNITE TALENT

TAKING SMART RISKS

Taking Smart Risks offers invaluable insights into effective risk taking in today's uncertain business climate. Participants learn that risk taking is key to contemporary business and personal success, and that it's imperative to do much more than respond, anticipate, and cope.

OFFERING OVERVIEW

With the rise of global business, increased adoption of virtual collaboration, and ongoing introduction of new generations into the workforce, today's workplace is more culturally, behaviourally, educationally, and philosophically diverse than ever before. To ensure that their work units remain productive and contribute to the execution of an organisation's business strategy, leaders need to take a proactive stance and become skilled, successful risk takers who take advantage of the expanded risk opportunities that abound in change.

OFFERING DETAILS

Taking Smart Risks is a practical, half-day, facilitator-led leadership effectiveness program. By participating in a variety of activities, learners discover how to use risk taking as a skill and a tool for meeting the uncertainty of today and shaping the future.

Taking smart risks is essential for success in today's business environment. Doing so can help participants delight customers, do more with less, increase employee involvement, implement corporate reorganisation, decrease cycle time, and advance performance.

After taking the program, learners will be able to:

- Identify perceptual and environmental factors that influence risk taking
- Differentiate between various risk-taking styles
- Be more flexible in their risk taking
- Recognise optimal opportunities for taking risks
- Use risk analysis skills to make more sound risk decisions
- Apply risk decision criteria to evaluate the advisability of taking specific risks
- Use risk analysis cycle rules and tools to judge when to take, avoid, or stop risks and cut losses

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